

Objective

To work in a premier organization which gives me ample opportunities to apply my skills, to grow and to contribute by being a key and an effective team player.

CORE COMPETENCIES

- Possess excellent command over oral and written English.
- Habit of meeting or exceeding the project expectation with the stipulated budgets.
- Good understanding of how the web advertising works.
- Basic understanding of developing websites and blogs.
- Loves experimenting, and enjoys improvising.

CERTIFICATION

- Digital marketing certification on successful completion of the course by QUIBUS TRAININGS, Jaipur.
- Google ads fundamental certification.
- Google ads display certification.
- Google analytics for beginners certification.

PROFESSIONAL SYNOPSIS

EXIDE LIFE INSURANCE (RAJ) RELATIONSHIP MANAGER

Dec 2018 – August 2019

I worked as a part of Sales Team, where I performed the following activities:

- Meeting clients to solve their queries for better understanding of services.
- Interaction with customers to identify and recommend the solutions that fits their requirements.
- Responsible for corporate and consumer sales and account management.
- Building an active database of regular life insurance clients.
- Maintaining a regular follow –up schedule with each active client.

INTERNSHIP

- MBA Training of six weeks - RCDF, Jaipur, 2017
Project undertaken – Study of working capital management of RCDF.
- B.Tech Summer Training of six weeks - Doordarshan Kendra, Jaipur, 2014
Project undertaken – GSM based meter reading system.

EDUCATION

Year	Examination	College	Board/University	% / CGPA
2016-2018	MBA	R.A.Podar Govt.Institute of Management	RU	56%
2011-2015	B.Tech	VIT, Jaipur	RTU,Kota	65%
2011	12th	Rukmani Birla Modern High School	CBSE	66%
2009	10th	Rukmani Birla Modern High School	CBSE	78%

EXTRA CURRICULAR ACTIVITIES

- Participated in International Robotics challenge zonal workshop organized by Tech Fest- 2013 IIT Bombay in association with Rob sapiens Technologies Pvt. Ltd.
- Participated in Collage Making organized under the auspices of Panache 4(College Fest) 2012, 2013.
- Participated in the CBSE CLUSTER – FOOTBALL TOURNAMENT organized by B.R.J.D Public School, Churu 2011.

INTERPERSONAL SKILLS

- Ability to rapidly build relationship and set up trust.
- Critical and Rational Thinking.
- Confident and Determined.
- Ability to cope up with different situations.

